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# Jason Wilson – going the extra mile

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## ParramattaOnline discusses life and business with Blacktown's leading plumber

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**Hobbies / Passions?** No actual hobbies, although I do like golf. My passion is spending time with my wife and four kids

**The hardest thing I've ever done was:** To put a loyal companion (Rottweiler) down after a long illness.

**Your life/business philosophy:** Deliver quality service that exceeds clients' expectations - regardless of the cost.

**At school:** I was OK but no rocket scientist, that's for sure.

**I wish:** For a safe future for my kids so they can grow up with less crime and drugs.

**I'm good at:** Dealing with jobs others put into the too hard basket.

**I'm bad at:** Saying NO !

**I often wonder:** If other plumbing service companies knew their real costs and priced their jobs accordingly we would all be better off.

**Describe your business ... what makes it different/better:**

Cleaner, smarter and faster. We go the extra mile!

**How long have you been in the area?** I've worked for myself for 14 years.

**Short term goals? What about 5 years:** To keep delivering top service and to train more quality staff to meet future work demand.



**Your latest project is:** Becoming a service oriented company – although there are too many projects to list individually the major work currently involves bar renovations at PJ Gallagers Hotel.

**What you love about your work?** Meeting new people and having feed back that tells me our team has got it right.

**What you would improve about the area/or your work?** Make the area safer at night.

**Who has been a mentor? Any other business influences?**

I actually tried a mentoring program but the fellow I was teamed up with was not like minded, so it didn't work out. Anyway, I tend to set my own goals and compete with myself and I do get a great deal of satisfaction when it all works out.

**Has your family/partner been a help?** Yes, it's a family business and I look forward to a time when the boys come on board – that's if they are interested in a good solid trade of course.

**What business publications do you read?** Not many, by the time my day's complete I don't have a lot of spare time but I do read trade mags and keep up with relevant council regulations and by-laws etc.

**What formal qualifications do you have?** I'm a fully licensed plumber, drainer and gasfitter.

