
Jason Wilson – going the extra mile



ParramattaOnline discusses life and business with Blacktown’s leading plumber



Hobbies / Passions? No actual hobbies, although I do like golf. My passion is spending time with my wife and four kids

The hardest thing I’ve ever done was: To put a loyal companion (Rottweiler) down after a long illness.

Your life/business philosophy: Deliver quality service that exceeds clients’ expectations - regardless of the cost.

At school: I was OK but no rocket scientist, that’s for sure.

I wish: For a safe future for my kids so they can grow up with less crime and drugs.

I’m good at: Dealing with jobs others put into the too hard basket.

I’m bad at: Saying NO !

I often wonder: If other plumbing service companies knew their real costs and priced their jobs accordingly we would all be better off.

Describe your business ... what makes it different/better:

Cleaner, smarter and faster. We go the extra mile!

How long have you been in the area? I’ve worked for myself for 14 years.

Short term goals? What about 5 years: To keep delivering top service and to train more quality staff to meet future work demand.



Your latest project is: Becoming a service oriented company – although there are too many projects to list individually the major work currently involves bar renovations at PJ Gallagers Hotel.

What you love about your work? Meeting new people and having feed back that tells me our team has got it right.

What you would improve about the area/or your work? Make the area safer at night.

Who has been a mentor? Any other business influences?

I actually tried a mentoring program but the fellow I was teamed up with was not like minded, so it didn't work out. Anyway, I tend to set my own goals and compete with myself and I do get a great deal of satisfaction when it all works out.

Has your family/partner been a help? Yes, it's a family business and I look forward to a time when the boys come on board – that's if they are interested in a good solid trade of course.

What business publications do you read? Not many, by the time my day's complete I don't have a lot of spare time but I do read trade mags and keep up with relevant council regulations and by-laws etc.

What formal qualifications do you have? I'm a fully licensed plumber, drainer and gasfitter.

